



CGI Inc.

Revenue and EBIT by Segment: Historical Breakout

In CAD 000s

To provide clarity, below are the restated segmented figures that would have been reported in Fiscal 2018 (and the first half of Fiscal 2019, where applicable).

Q3 F2019

During the three months ended June 30, 2019, the Company further realigned its management structure with the transfer of our Australia operations from Asia Pacific segment to the United Kingdom (U.K.) operating segment.

U. K. and Australia

	Q3 F2018	Q4 F2018	F2018	Q1 F2019	Q2 F2019
Revenue prior to FX impact				320,184	360,738
FX impact				1,793	(6,800)
Revenue	350,490	337,028	1,342,662	321,977	353,938
Adjusted EBIT	50,363	42,938	195,098	50,062	46,786
Adjusted EBIT margin	14.4%	12.7%	14.5%	15.5%	13.2%

Asia Pacific

	Q3 F2018	Q4 F2018	F2018	Q1 F2019	Q2 F2019
Revenue prior to FX impact				136,080	138,626
FX impact				863	(753)
Revenue	134,097	132,449	521,350	136,943	137,873
Adjusted EBIT	32,109	33,912	119,806	36,679	37,787
Adjusted EBIT margin	23.9%	25.6%	23.0%	26.8%	27.4%

Q1 F2019

During the first quarter of Fiscal 2019, the Company realigned its management structure, resulting primarily in the transfer of our Belgium and Southern Europe operations from Central and Eastern Europe to Western and Southern Europe operating segment as well as other internal organizational changes.

<u>Western and Southern Europe</u>	Q1 F2018	Q2 2F018	Q3 F2018	Q4 F2018	F2018
Revenue	484,615	528,071	508,099	475,026	1,995,811
Adjusted EBIT	68,893	77,404	53,867	58,638	258,802
Adjusted EBIT margin	14.2%	14.7%	10.6%	12.3%	13.0%

<u>Central and Eastern Europe</u>	Q1 F2018	Q2 2F018	Q3 F2018	Q4 F2018	F2018
Revenue	242,819	266,597	258,498	259,141	1,027,055
Adjusted EBIT	18,363	20,952	19,877	27,236	86,428
Adjusted EBIT margin	7.6%	7.9%	7.7%	10.5%	8.4%

<u>Canada</u>	Q1 F2018	Q2 2F018	Q3 F2018	Q4 F2018	F2018
Revenue	406,692	421,699	424,415	418,254	1,671,060
Adjusted EBIT	87,374	91,891	91,443	92,358	363,066
Adjusted EBIT margin	21.5%	21.8%	21.5%	22.1%	21.7%

<u>U.S. Commercial and State Government</u>	Q1 F2018	Q2 2F018	Q3 F2018	Q4 F2018	F2018
Revenue	403,622	427,982	431,075	427,007	1,689,686
Adjusted EBIT	60,650	61,689	75,844	85,388	283,571
Adjusted EBIT margin	15.0%	14.4%	17.6%	20.0%	16.8%

Source: www.cgi.com/investors