

CGI quickstart Salesforce Configure, Price and Quote (CPQ)



CGI's quickstart program brings the Salesforce Configure, Price and Quote (CPQ) solution to life for your organization over just five weeks.

Many businesses are still building quotes with the same tools that were considered cutting edge in the 1990s. The Salesforce platform offers a better way. CPQ apps have become vital for fast-growing businesses. They address a critical issue: how to produce accurate and professional quotes quickly, while eliminating errors and inefficiencies.

Capture all the data & focus on success

Salesforce CPQ automates the quote to cash process, capturing important information including what exactly was quoted, renewal dates, and contract terms. When contracts need to change mid-term, the CPQ tool automatically adjusts the terms, captures contract amendments, and keeps all related information in one place so you can maintain that critical 360-degree view of the customer.

Quickstart – CPQ Quote to Cash

CGI offers a quickstart program over 5 weeks that can be added to any Salesforce implementation. The quickstart scope includes:

- Up to two price rules
- Configuration of up to twelve product bundles
- Up to three product rules
- Salesforce quote to cash setup
- Create and load product catalog
- Create one price book
- Up to three levels of quote approvals
- Up to four standard workflow rules or process builder equivalents
- One English template with optional sections
- One dashboard and up to ten reports



Our Salesforce credentials include:

- 500+ completed Salesforce projects for 300+ clients
- 9.4 Salesforce customer satisfaction rating
- 500+ certified team members
- 2018 Salesforce 'Best Bolt in Manufacturing' Award
- 2017 Manufacturing Solution of the Year nominee
- 2015 Salesforce Innovator Award



About CGI

Insights you can act on

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world.

We are insights-driven and outcomes-based to help accelerate returns on your investments. Across hundreds of locations worldwide, we provide comprehensive, scalable and sustainable IT and business consulting services that are informed globally and delivered locally.

For more information

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