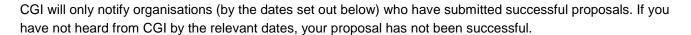
Digital Climate Technology Ecosystem Search



Terms and Conditions

CGI is running a search to identify potential partners with relevant propositions to work with as part of its Digital Climate Technology Ecosystem program. Please refer to CGI's fact sheet at www.cgi.com/uk/DigitalClimateTech for further information on the Digital Climate Technology Ecosystem program.

PLEASE read the following information carefully. Non-compliant proposals may be rejected.



We thank you for your interest in CGI's Digital Climate Technology Ecosystem program, and look forward to reading your proposals.

The search takes the following form:

- Organisations are invited to submit an application via CGI's website from 16th August 17th September 2021 to be considered as a potential partner in CGI's Digital Climate Technology Ecosystem program
- CGI will review submissions, shortlist and invite potential partner organisations to pitch during an event in Leeds (or virtual if requested) on 29th September 2021. Invitations and details of pitch requirements will be sent by Wednesday 22nd September.
- Selected partner organisations will be notified by 8th October 2021 and invited to participate in some or all
 of the benefits outlined below.
- 1. To be considered, organisations must:
 - a. submit applications for proposition(s) in one or more categories of: business (including B2B and B2B2C offerings), communities (including Smart Cities and Connected Communities offerings) and infrastructure providers (including utilities and transport offerings)
 - b. at the time of applying and at the time and for the duration of COP26 be an <u>SME</u>, according to the UK government definition
 - c. for at least the period referred to in b. above be an organisation registered with the relevant authorities and have its registered office in the UK, Canada or Australia
 - d. demonstrate its business plan and outcomes focus on the North of England as a go-to-market region
 - e. able to demonstrate a positive financial track record and financial viability through e.g. annual reports and/or forward projections

- f. demonstrate its commitment to ethical conduct (including but not limited to modern slavery, prompt payment of suppliers, bribery and corruption)
- 2. CGI will select up to six partner organisations who will receive:
 - a. An invitation to join CGI's Digital Climate Technology Partner Ecosystem program
 - b. An invitation to join CGI's two day client and member Expo in Glasgow, to coincide with COP26 2021
- 3. CGI will invite *up to* three of the six selected organisations to also receive:
 - a. A one hour joint GTM planning session for the North of England region (CGI and selected organisation)
 - b. Three one hour business mentoring sessions (CGI-led, potentially including other relevant third parties to be jointly agreed)
 - A donation of up to £1,000 on each selected organisation's behalf to a climate project charity (the charity and project will be chosen by the organisation from a selection of charities identified by CGI)
- 4. CGI will apply criteria including the following to consider and determine which organisations will be invited to pitch on 29th September 2021 and from those to participate in [the Digital Climate Technology Partner Ecosystem program]:
 - a. Joint proposition development opportunity
 - b. Market opportunity for joint proposition
 - c. Regional (North of England) focus and applicability of joint proposition to the market
 - d. Financial viability of partner organisation
 - e. Cultural fit of partner organisation and CGI
- 5. Each organisation shall bear its own costs in preparing for and participating in the selection process and the initiative/program. Except where CGI specifically agrees in writing to cover costs and expenses, CGI is not responsible for any costs whatsoever for applying or participating in the Digital Climate Technology Partner Ecosystem program
- 6. Each organisation shall confirm that no CGI director, employee, customer, supplier or agent has or has had any financial interest in the organisation or any of its affiliated organisations or businesses, or any personal connection with any of their directors, partners, employees, customers, suppliers or agents or in
- 7. CGI expects that participation in the CGI Digital Climate Technology partner Ecosystem program will provide an exciting and valuable experience for the selected organisations. However, CGI is unable to guarantee that participation in the program or attendance at the Expo at COP26 shall lead to any specific opportunities or results for participating organisations
- 8. CGI reserves the right (without incurring any liability of any kind to any organisation or person) to alter, suspend, or withdraw the Digital Climate Technology Partner Ecosystem program (including amending the criteria set out above) or to alter, suspend or terminate the application or participation of an individual organisations or organisations in the program. CGI will notify applicants and participants promptly in the event of such a decision, but shall not be required to give reasons
- 9. CGI's decision is final