

# CGI AFS Origins

Insights you can act on

**CGI**



# CGI AFS Origins: The Challenge

Lenders need to rapidly respond to challenging long-term trends, increasing competition, and changing customer behaviour.

CGI AFS Origins is a fully customisable, scalable, platform for automated loan and lease originations. Enabling our clients to rapidly transform their finance capabilities, deploy automated direct sales channels, and enhance cross-channel or intermediary-led purchasing journeys.

CGI AFS Origins accelerates our clients' ability to innovate and scale their digital capabilities. Empowering them to achieve organisational agility, provide seamless digital experiences, and deliver transformational business value.

We understand the challenges you face:

Unprecedented levels of change (economic, technology, competition, regulatory, consumer and customer expectations).

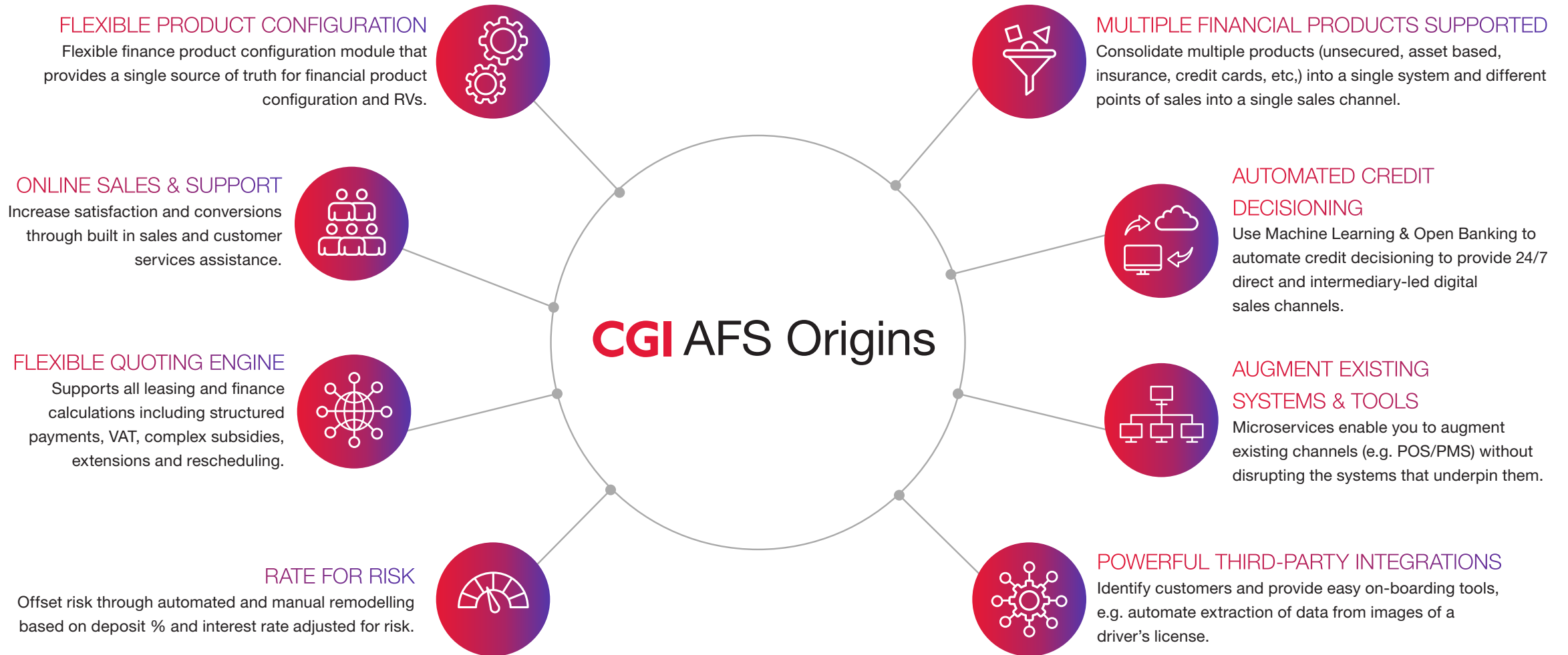
Increasing need to reduce operational costs and wastage whilst improving customer satisfaction.

Overcoming siloed or legacy IT and operations, harnessing emerging technologies, and increasing organisational agility.

Responding to the dynamic and complex regulatory environment for lenders.

Having to use vague Residual Values and credit risk assessments to minimise risk and maximise profits.

# CGI AFS Origins: Key features



# CGI AFS Origins: Key benefits

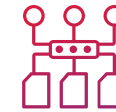
CGI AFS Origins accelerates your ability to start, or scale, your digital transformation, and delivers the following benefits:



Efficiently automate credit decisioning to rapidly launch 24/7 direct sales channels and enable self-service (digital/contact-free journeys).



Deliver richer, more personalised (direct or dealer/broker led) customer experiences across channels by integrating or augmenting existing systems and tools.



Deploy a single system that can support multiple products for multiple brands/lines of business to gain a single source of truth for financial product configuration and RVs.



Increase conversions by using built-in sales and customer service assistance options to support customers when they need it.



Reduce friction and increase data quality by leveraging new technologies, in-house and third-party tools/data.



Integrates with best of breed technology providers and enables access from other systems to achieve calculation consistency.



Apply automation to reduce operational costs, transform organisational agility and increase scalability.



Flexible pricing and operating models enable clients to scale the solution at their pace.



Simple and flexible deployment/integration options minimise risk, disruption, and costs.

# CGI AFS Origins: Scalability, flexibility and control

CGI AFS Origins is designed with flexibility and simplicity at its core, helping you transform the way you sell.



Flexible finance product configuration module that provides a single source of truth for financial product configuration and RVs.



Integrates with any lender or dealer ecosystem, so there's no need for extra configuration.



Highly modular, letting you select the features you need.



Flexible deployment options, scalable at your own pace, through the Cloud, on premise, or as a service.



Systems-agnostic and fully supported, to ensure that the process is streamlined and painless for everyone.



# Why choose CGI AFS Origins?

AFS Origins enables you to rapidly respond to changing market requirements and generate vital business efficiencies. Using our dynamic, modular platform you get real-time insights you can act on.

For over 25 years CGI has delivered business-critical services for the auto finance sector. CGI AFS Origins combines this heritage with our emerging technology expertise to provide clients with a flexible, scalable, and secure solution.

So, you can transform the customer experience you provide through 24/7 self-service and new digital channels.



# About CGI

Founded in 1976, CGI is among the largest IT and business consulting services firms in the world. Operating in hundreds of locations across the globe, CGI delivers end-to-end services and solutions, including strategic IT and business consulting, systems integration, intellectual property, and managed IT and business process services.

CGI works with clients through a local relationship model complemented by a global delivery network to help clients achieve their goals, including becoming customer-centric digital enterprises.



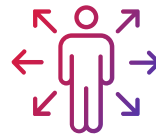
**500+**

clients within the financial sector



**75%**

Of the top 20 banks globally choose CGI.



**86%**

Of our Members are shareholders. This is our company and we take pride in it.



**CGI**